BLUEWHALE STACK

DATASHEET

Enterprise Edition datasheet

The complete platform — every estate answerable from one console.

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Everything in Standard plus all nine capability families — Whale AI including offline, Cloud Audit & Evidence and the Migration Engine — across every estate. SaaS, BYOC or Sovereign across five regions.

Everything in Standard plus all nine capability families: Migration Engine, Landing Zone Builder, Observe, Whalenomics · FinOps, Cloud Audit & Evidence, Whale IAM-PAM — all six public clouds plus private, virtualization, hybrid and sovereign stacks via the Edge Agent, and the full Whale AI stack (Spark · Tide · Abyss), including offline. Available as SaaS, BYOC or Sovereign across five deployment regions.

$120,000 / year Flat, published · 1/3/5-yr terms (2-yr −10%, 3-yr −15%) · regional pricing on request	**SaaS · BYOC · Sovereign** Deployment models
Spark · Tide · Abyss (100M tokens / month) Whale AI tier	**99.9%** Platform SLA

The outcome

Every estate answerable from one console. Includes All nine capability families, Whale AI — including offline, Cloud Audit & Evidence · Migration Engine.

What is included

- Everything in Standard, across all 6 public clouds + private, hybrid & edge
- Migration Engine (assessment live), Observe, Whalenomics · FinOps, Landing Zone Builder (beta)
- Cloud Audit & Evidence — controls monitored continuously, the auditor's report generated on demand
- Whale IAM-PAM, advanced ITSM + Edge Agent for hybrid & on-prem · multi-tenant, five regions
- Whale AI Spark · Tide · Abyss — 50+ grounded use cases, 100M tokens / month, offline-capable

Scale, quotas and support

Dimension	Enterprise
Tenants	Multi-tenant
Cloud accounts (included)	100 accounts
Managed resources (MRU)	1,000,000 resources
Users / seats	1,000 users
Whale AI tier	Spark · Tide · Abyss
AI tokens / month	100M included
Deployment models	SaaS · BYOC · Sovereign
Clouds supported	All 6 public + private, hybrid & edge
SLA	99.9%
Support	24×7 + dedicated CSM

Modules in the Enterprise Edition

Inventory & Discovery

A live, unified map of every asset — across every cloud and on-prem. (Generally available)

Cloud Connectors

One control plane over six public clouds, plus private, hybrid & edge. (Generally available)

Business Connectors

75 CRM, ERP and ITSM connectors — ServiceNow, Jira, Salesforce, SAP and more. (Generally available)

Partner Connectors

Connect resellers, MSPs and SIs — end-customers, licensing and billing in one place. (Available)

Identity & Access

One identity fabric — federate your IdP and auto-provision access everywhere. (Generally available)

Security

Continuous posture scanning and vulnerability management across every estate. (Generally available)

Service Catalog

Provision approved cloud resources — no consoles. (Generally available)

Whale ITSM

The ITSM that ships with your cloud — incidents, changes, releases, requests and problems, pre-wired to your scanner, Terraform and CMDB. (Generally available)

Observe

Production APM — logs, metrics, traces & SLOs, bundled. (Generally available)

Whalenomics

Cloud economics across public cloud, on-prem and hybrid — one ledger. (Whale AI use cases live)

Migration Engine 6R assessment, rehearsed waves & rollback for cloud migration. (Assessment live)	**Landing Zone Builder** Design compliant cloud foundations visually. (Beta)
Cloud Audit & Evidence 11 compliance frameworks, scored from live scans. (Included in Enterprise & up)	**Whale AI** A horizontal AI layer across every module — 50+ use cases, able to run fully offline. (Generally available)

A good fit for

- Multi-cloud enterprises with on-prem or virtualised estates alongside public cloud
- Banks, insurers and regulated companies that need continuous control evidence and a rehearsed exit plan
- Organisations that want the control plane in their own accounts (BYOC) or fully sovereign

Look elsewhere if

- A single AWS, Azure or GCP estate with no on-prem — Standard covers it at a fifth of the price
- Operators who need multi-tenant white-label portals and per-tenant billing — that is the Telco & Datacenter Edition
- Air-gapped classified estates with mandatory PAM and WORM audit — that is the Government Edition

Licensing and deployment questions

01 **What does $120,000 a year cover?**

All fourteen modules in the edition for 100 cloud accounts, up to 1,000,000 managed resources and 1,000 users, with Whale AI Spark, Tide and Abyss at 100M tokens a month, 24×7 support and a dedicated CSM. Regional pricing is available on request.

02 **Which parts are still beta or in progress?**

Landing Zone Builder is beta. The Migration Engine's assessment and wave planning are live with execution hooks in progress; the Whalenomics backend is in progress with its Whale AI use cases live. Everything else in the edition is generally available.

03 **Can we run the control plane in our own cloud?**

Yes. BYOC deploys the platform into your AWS, Azure or GCP accounts; Sovereign deploys it on-premises or air-gapped. Both run the same build as SaaS.

Proven before commitment

Every edition starts with the 90-day prototype: a half-day discovery workshop that agrees success criteria with your technology and finance leaders, then the platform on your own estate for 90 days with no licence cost, scored on day 90 before any licensing decision.

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